

LogiCon

Involving Freelance Truck Drivers and very small
transport operators in the logistics information flow

ECITL, Dortmund, 7 November 2014

enide

ENIDE is a SME based in Barcelona specialized in creating and combining innovative ICT solutions and technologies for logistics and mobility

Background

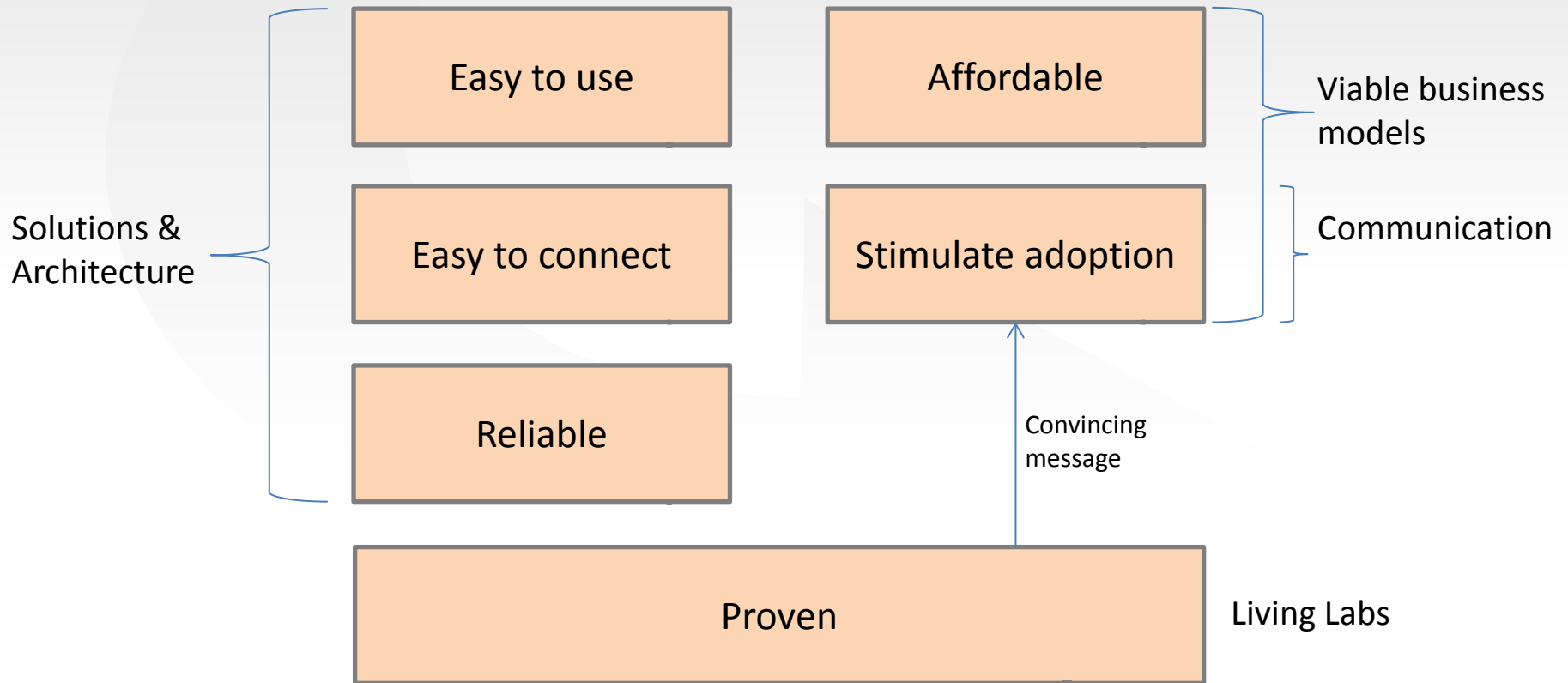
- SME are European logistics backbone / 80% sector
- Often Logistics SMEs have low IT maturity levels
- Due to culture & financials, they often use manual processes for information exchange
- Cost of collection and retyping of data from received hard copy documents amounts to 5-15 euros per container (RSM)



- Logicon aims to deliver methods for **data exchange** for SMEs, connecting and sharing data securely and efficiently
- Logicon aims to take actions to ensure these methods will be **adopted by SMEs**



Core components of the ambition



4 LogiCon Living Labs

Dutch Living Lab



NexusZ

Polish Living Lab



An ICTSI Group Company

ULMAR



Instytut Logistyki i Magazynowania



CallFreedom
Connect Technologies

Spanish Living Lab



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Italian Living Lab





For a large transport operator as Carreras:

- working with almost 6,000 SME road carriers
- 100,000 manual operations (yearly).
- Average of 25' for operation and at least 2 phone calls.
- 55' in case of an incident, which is about 5%

Nearly 1M€ every year

Spanish Living Lab: Ambition



App for truck drivers

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The screenshot displays a mobile application interface for truck drivers. At the top, there is a header with a back arrow icon and the text "SEGUIMIENTO DEL SERVICIO". Below this, the interface is divided into several sections: "HORA DE SALIDA" (Departure Time) with the destination "Destino: Alcobendas Poligo Industrial 234" and the time "18-09-2014 16:33"; a "COMENTARIO" (Comment) section with a large empty text box; an "Adjuntar Fotografía" (Attach Photo) section with an "ADJUNTAR" button; and an "ADJUNTAR UBICACIÓN" (Attach Location) section with a corresponding button. At the bottom, there is a navigation bar with icons for profile, help, user, location, document, and map. The Android system bar is visible at the very bottom.

SEGUIMIENTO DEL SERVICIO

HORA DE SALIDA
Destino: Alcobendas Poligo Industrial 234
18-09-2014 16:33

COMENTARIO

Adjuntar Fotografía
ADJUNTAR

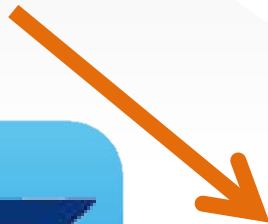
ADJUNTAR UBICACIÓN

What is the innovation?

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Currently, big players are deploying their own Apps to the freelance truck drivers

carreras 



What is the innovation?





What is the innovation?

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The specific solution has several drawbacks

- For the freelance truck driver
 - It has to deal with several Apps, hardware and procedures, if he works for several transport operators.
 - It could mean that they have to be totally dependent of a single contractor
 - Cost of the hardware, others
- For the transport operator
 - It has to develop, implement, buy, maintenance, etc the App.
 - Cost of the hardware, others
 - Not all transport operators could afford it

- Focus on **Universal** access and use
 - Lower costs barriers: pay per use, focused on the contractor.
 - Lower technological barriers: based on standards: GS1
 - Lower cultural barriers: one App gathers the information from all the contractors
- Focus on **SME**:
 - Smartphone App for Freelance truck drivers (1-5 trucks)
 - Web App for Very small transport operators (5-15 trucks)
 - Other tools for SME with (limited) IT infrastructure
- Focus on **business model**
 - For the big players
 - For the SME, including Freelance truck drivers
 - For the IT providers



Conclusions

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- SME transport operators are a fundamental part of the information exchange in transport (and logistics!) operations.
- Technology is available, but barriers are not just technological
- Their specific situation requests specific approach.

Thank You!

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